

# From Dream to Reality Grow Your Business with **Our Expertise.**

Whilst more than **70% fail survive the first 2 years** - a staggering **34% of small businesses** that fail lack the proper **product-market fit** and another **22% lack adequate marketing acumen**.







CONSULTING

# From Dream to Reality Grow Your Business with **Our Expertise.**

Whilst more than **70% fail survive the first 2 years** - a staggering **34% of small businesses** that fail lack the proper **product-market fit** and another **22% lack adequate marketing acumen**.



50+ Young Businesses

# From Dream to Reality Grow Your Business with **Our Expertise.**

Whilst more than **70% fail survive the first 2 years** - a staggering **34% of small businesses** that fail lack the proper **product-market fit** and another **22% lack adequate marketing acumen**.

**Can you clearly articulate** your unique value proposition and competitive advantage?

Have you **thoroughly researched your target market** and their needs?

Are you wearing too many hats?

Product Design, Pricing, Market Research, Fund Management, Hiring, Marketing, Website, Branding, Social Media, Customer Retention and more?

Is your **brand identity strong and memorable enough** to stand out?

You don't know what comes first - chicken or the egg? Where do you start? Does branding, strategy, research, marketing, all come together to increase your customer base or is it the other way around?

**Not able to focus on your online presence?** Your customers are mostly people who know you first hand or friends of friends or local?

You know your website needs more, but you can't figure out what.. And how?

Don't how much is enough when it comes to performance ads? Ads aren't working, website and apps and CRM need to be world class?

Are you unable to access top resources and agencies given limited budget?

### Don't let these QUESTIONS BECOME YOUR REALITY.

Without a clear go-to-market strategy, even the most innovative product can fail to gain traction. It's upto you to improve those chances. Right Away.



 $\times$ 



 $\times$ 



 $\times$ 







WHO

HEN

HERE

### We Bridge the Gap from IDEA TO IMPACT.

Our Comprehensive Advisory Services Empower You to Launch (re) with confidence.

Uncover deep customer insights to develop a winning strategy.	Go-to-Market
Market research, competitor analysis, financial modeling.	Research
Craft a powerful brand identity that resonates with your target audience. Brand Research, Identity branding.	Brand Strategy
Design eye-catching visuals that elevate your brand presence.	Graphics, Videos &
Corporate videos, Branding Videos, Graphic designing, company collaterals, packaging	Creative Design
Build a user-friendly platform that converts visitors into customers.	Web & App
UI/UX Design Front End Development Back End Development, App, CRM integrations.	Design
Implement data-driven campaigns to reach the right audience at the right time.	Digital
Performance marketing, customer acquisition strategies.	Marketing
Guide you through strategy development and create compelling nitch decks	Startup Advisoru

Guide you through strategy development and create compelling pitch decks to secure funding. Investor targeting, pitch deck creation, fundraising support. Startup Advisory & Pitch Deck Services

10+ Years Experience 35+ Team Members 225+

Clients Consulted 98% Client Retention

### OUR CLAIM

#### **Assured Velocity**

No one works faster than us. **Guaranteed!** 

#### **Cost Advantage**

Our costing is best in market. **Period** 

#### 24x7 Support

You have a hotline to our founders. **Just call.** 

# THE DEFIN8 ADVANTAGE:

### Your Dream Team

We combine expertise, creativity, and performance to deliver results.



Pallavi Das

Ex-Morgan Stanley Investment Banker turned Startup Advisor with 20 years of experience, including 10+ years leading a branding agency



Abhishek Verma

Ex-Google Strategy & Marketing Lead with 15+ Years of Experience Advising Startups in US and International Markets

# Our Areas of **EXPERTISE**

From startups to global giants, we have navigated every industry, crafting bespoke strategies for world class publishers, packaging giants, pharma companies, restaurants, salons, medical tech, schools, and more. Your brand, our canvas.



Go-To-Market



Brand Strategy



Graphics Web & App Development



Digital Marketing



Startup Consulting

### Let's COLLABORATE



**CLIENTS** along the Way





+1-650-495-8262 | +91-91675-36980

a hello@defin8.com

🔉 🛛 San Francisco Bay Area | Mumbai